

# Retail trade\*

### First quarter, 2020

**Tirana, June 18:** In the first quarter 2020, the turnover volume index is 99.9. Sales volume on retail trade decreased 0.4 %, compared to the same quarter 2019. This indicator seasonally adjusted, compared with the previous quarter decreased 4.3% mainly influenced by March.

Fig. 1 Volume turnover index on retail trade



#### The annual change of turnover volume index in retail trade

In the group of Retail trade, excluding the retail sales of motor fuel, turnover volume during first quarter 2020 increased 1.8 % compared to first quarter of 2019.

In the group of "Food, beverages and tobacco in both specialized and non specialized stores", the turnover volume increased 5.0 %, compared with the same quarter of 2019.

Turnover volume, for the group of "Non-food products in specialized and non specialized stores", in the first quarter 2020 decreased 0.2%, compared with the same quarter of the previous year.

The group "Motor fuel retail sales in specialized stores", turnover volume decreased 6.1 %, compared with the same quarter of the previous year.

## For release 18/06/2020

#### The contribution of the main groups to the volume of the retail trade turnover index

On the annual change of -0.4%, on retail trade, on the first quarter 2020 compared to the same quarter of previous year, group contribution is as follows:

The group "Food, beverages and tobacco in both specialized and non specialized stores" has contributed with +1.3 percentage point. The group "Non-food Products in specialized and non specialized stores" with +0.1 percentage point group and the group "Retail sale of motor fuel" with -1.7 percentage point.

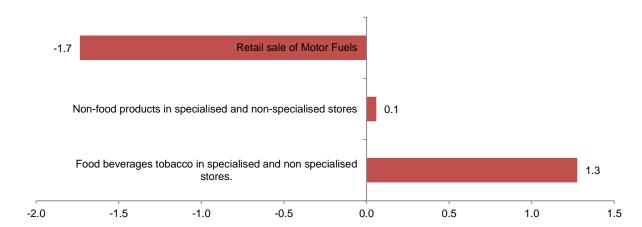


Fig. 2 Contribution of the main branches of the retail trade to real growth rate (q1-2020 / q1-2019).

#### The quarterly change of turnover volume index seasonally adjusted

In the first quarter 2020, the group of retail trade, excluding the retail sales of motor fuel, turnover volume seasonally adjusted increased 2.4 % compared to fourth quarter 2019.

In the group of "Food, beverages and tobacco in both specialized and non specialized stores", the turnover volume seasonally adjusted increased 0.5 %, compared to previous quarter.

In the group of "Non-food Products in specialized and non specialized stores", the volume of turnover seasonally adjusted in the first quarter 2020 decreased 2.0%, compared to previous quarter.

In the group "Motor fuel retail sales in specialized stores", the value of volume turnover index seasonally adjusted decreased 8.7 %, compared to the fourth quarter 2019.

Tab. 1 Annual tumover change on Retail Trade and Retail Sale of motor fuel seasonally unadjusted

						%
NACE	Economic activity	I.19 / I.18	II.19 / II.18	III.19 / III.18	IV.19 / IV.18	I.20 / I.19
47	Retail trade	3.2	3.5	3.9	3.9	-0.4
47ex473	Retail trade, except retail sale of automotive fuel	3.5	4.7	3.4	3.7	1.8
4711; 472	Food, beverages and tobacco in both specialized and non specialized stores	3.2	5.7	1.8	2.6	5.0
4719; 474- 4778	Non-food Products in specialized and non specialized stores	3.8	4.0	4.6	4.4	-0.2
473	Retail sale of motor fuel	2.3	0.5	5.0	4.8	-6.1

Tab. 2 Quarterly turnover change on Retail Trade and Retail Sale of motor fuel seasonally adjusted

						%
NACE	Economic activity	I.19 / IV.18	II.19 / I.19	III.19 / II.19	IV.19 / III.19	I.20 / IV.19
47	Retail trade	-0.3	2.1	2.0	-0.1	-4.3
47ex473	Retail trade, except retail sale of automotive fuel	-0.8	2.5	1.6	0.2	-2.4
4711; 472	Food, beverages and tobacco in both specialized and non specialized stores	- 2.1	3.9	-0.1	<b>0</b> .6	<b>0</b> .5
4719; 474- 4778	Non-food Products in specialized and non specialized stores	2.9	1.1	1.3	-0.9	-2.0
473	Retail sale of motor fuel	0.8	1.4	5.0	-2.6	-8.7

Tab. 3 Annual monthly change on Retail Trade and Retail Sale of motor fuel seasonally unadjusted

				%
NACE	Economic activity	01-20 / 01-19	02-20 / 02-19	03-20 / 03-19
47	Retail trade	14.7	8.6	-22.8
47ex473	Retail trade, except retail sale of automotive fuel	15.0	9.6	-17.3
4711; 472	Food, beverages and tobacco in both specialized and non-specialized stores	5.6	7.6	2.1
4719; 474- 4778	Non-food Products in specialized and non specialized stores	21.0	10.9	<b>-29</b> .7
473	Retail sale of motor fuel	14.2	6.1	-37.1

Tab. 4 Monthly change on Retail Trade and Retail Sale of motor fuel seasonally adjusted

			%		
NACE	Economic activity	01 -20 / 12-19	02-20 / 01-20	03-20 / 02-20	
47	Retail trade	7,2	-3,5	-28,2	
47ex473	Retail trade, except retail sale of automotive fuel	5,8	-1,6	-24,7	
4711; 472	Food, beverages and tobacco in both specialized and non specialized stores	-1,8	2,1	-4,2	
4719; 474- 4778	Non-food Products in specialized and non specialized stores	16,9	-5,8	-34,0	
473	Retail sale of motor fuel	8,9	-7,7	-36,5	

Tab. 5 Monthly value and volume indices on Retail Trade (seasonally unadjusted)

2015=100

NACE Rev. 2	Group 47							
Year	2017		2018		2019		2020	
Month	Value	Volume	Value	Volume	Value	Volume	Value	Volume
1	93.2	92.7	97.2	95.1	102.3	98.8	118.2	113.3
2	93.3	92.6	96.6	94.0	100.1	96.3	109.4	104.6
3	104.8	103.3	105.6	102.5	110.0	105.9	85.7	81.7
4	100.5	99.6	104.6	102.0	109.0	104.9		
5	104.5	104.5	109.6	107.3	114.7	111.3		
6	107.2	107.9	112.1	109.6	117.1	113.8		
7	114.9	115.7	121.3	118.7	126.3	123.1		
8	120.9	121.3	130.7	127.5	137.7	134.0		
9	109.0	109.2	116.0	112.9	119.6	116.2		
10	114.7	114.6	116.6	113.0	119.5	116.2		
11	106.4	105.9	113.9	110.6	117.7	114.5		
12	127.8	126.3	136.4	132.3	143.6	139.0		

Tab. 6 Monthly value and volume indices on Retail Sale of motor fuel (seasonally unadjusted)

2015=100

NACE Rev. 2			Group 4730					
Year	2017		2018		2019		2020	
Month	Value	Volume	Value	Volume	Value	Volume	Value	Volume
1	88.9	93.9	89.3	91.2	97.0	98.1	111.5	112.0
2	84.4	89.1	87.2	89.3	86.3	87.2	91.8	92.5
3	93.5	96.6	95.1	97.3	98.2	98.7	59.1	62.1
4	90.3	93.2	96.0	98.2	97.1	97.1		
5	92.9	96.6	103.8	104.4	102.5	102.6		
6	96.8	101.9	105.5	105.2	109.3	109.6		
7	106.7	112.3	117.1	116.5	120.7	121.2		
8	118.7	124.9	127.7	126.7	138.3	138.8		
9	93.1	97.9	110.1	109.1	109.5	110.0		
10	96.6	101.4	107.3	103.7	109.3	109.7		
11	93.3	95.8	102.1	98.6	101.2	101.6		
12	102.4	104.8	109.5	108.4	113.8	114.2		

# Methodology

#### Information

In the first quarter (January – Mars) 2020, in the framework of specific measures taken to prevent the spread of the infection caused by COVID-19, INSTAT interrupted direct interviews to enterprises. Short term statistics on Retail trade, in response to the situation created and to assure the collection of the information needed for the estimation of the economic indicators, is implemented for the first time through combined method of administrative data and telephone interviews. Data are subject of revision.

In the wake of its efforts to standardizing and approaching the retail trade statistics to the standards of EU statistics, the publication of the Turnover Index Volume of Retail Trade activity has passed through some methodological changes, such as:

- Indices on Retail trade and Sale and Repair of Motor vehicles from first quarter 2019 will be calculated with base year 2015=100.
- Weights are calculated based on Retail trade and Sale and Repair of Motor Vehicles survey in 2018, realized from INSTAT. The turnover is estimated in products level.
- The codification used is CPA (Classification of Products by Activity). The main groups are in accordance with main groups used in Consumer Price Index.

Information on the observation

**Purpose** – The quarterly statistical Retail Trade data collected by the comitial enterprises show the most recent performance and developments of the economic indicators in the retail trade store units, as well as the consume scale.

The legal base of compilation methodology of Retail Trade indicators is, Council Regulation (EC) No 1165/98, of 19 May 1998 concerning Short-Term Statistics

**Scope** - Based on the main activity in the survey there are included:

• Retail trade activity, group 47-NACE-Rev. 2.2 (excluding the group 47.79-47.99)

• Retail sale of motor fuel, group 473-NACE Rev.2

The groups are evaluated on the base of percentage that each product or goods had covered in the total Turnover. For the codification of products the Nomenclature of the Products was used.

The main groups of are in accordance with the corresponding groups in the Index of Prices of Consume. The indexes are compared to the base year 2015=100.

Weights - The structure of weights on Retail Trade

Food, beverages and tobacco in both specialized and non-specialized stores 29.6%

Non-food Products in specialized and non specialized stores 42.5%

Retail sale of motor fuel 27.9 %

**Model** - The enterprises are selected from the Statistical Register of Enterprises. The enterprises with 1-4 employees are surveyed by sample survey, whereas the enterprises with 5 and more employees are surveyed exhaustively.

**Data collection** – Administrative data source and telephone contact with enterprise method is used this quarter. The coverage of administrative source for retail trade is 77.6%.

**Indicators** – The indicators are given in Index form, the quarterly changes are given in percentage, whereas the annual changes are given in percentage with reference to the base year, actually 2015=100. The data do not present absolute values.

**Indexes** – The indexes show the changes in time of a given variable, or of a group of variables. The Index Volume is calculated through the Laspeyres Formula. In order to avoid the prices impact, the indexes are deflated with the index of the price consume for the respective periods and corresponding groups.

The annual change in percentage - it measures in percentage the change of economic indicators of the actual quarter compared with the same quarter of the previous year.

The quarterly change in percentage – it measures in percentage the change of economic indicators of the actual quarter against compared with the previous quarter of the same year.

**Revision** – Indexes may be revised due to several reasons: additional information, the methodological changes, or revaluation of the used coefficients etc.

**Definition of the main indicators** – Turnover is the total amount realized by enterprises during the month from the selling of goods, selling of own products and services excluded VAT.

Number of persons working includes all persons who actually work in the observed unit. There are included, owners and co-owners and family members that helps in the activity and employees in the end of the quarter.

#### Seasonal and calendar adjustment

Seasonal and calendar adjustment of monthly / quarterly time series of retail trade is done by using JDemetra+ 2.2 version software. The chosen model for the decomposition of time series is X-12 ARIMA, under specification X-13, the span of time series is from 2005 to 2020. X-12 ARIMA model is totally based in moving average. In all time series is applied the multiplicative decomposition and the direct approach. In multiplicative method there is a relationship between trend component, seasonal component and irregularity component. Irregularity component may include sampling errors and unpredictable events. In calendar adjustment is applied the specification of trading day and a national calendar, considering both moving and fix national holidays. During the process of seasonal adjustment are treated even the special case occurred during the time series span, identified by software as outlier.